

## Base Manager

### Avalon Sciences North America

|                |                               |
|----------------|-------------------------------|
| Location:      | Houston, Texas                |
| Salary:        | \$Neg dependant on experience |
| Contract:      | Permanent                     |
| Working Hours: | Full Time                     |

#### Job Description:

Avalon Sciences is the leader in borehole seismic recording equipment. The popularity of the Geochain system has led to rapid expansion, the company now employs over 50 people at its UK HQ and offices around the world.

The North American market is Avalon's largest single market, and is supported from ASL's wholly owned trading subsidiary Avalon Sciences North America (ASNA) located in Houston, Texas. A vacancy has arisen for manager of this operation. The successful candidate will be responsible for:

*Provision of spares and maintenance services to ASNA customers which will exceed the customer's expectations.*

*Providing technical advice and support on all Avalon products.*

*Development of new sales opportunities for ASL products in North America*

*Providing rental services for ASL products to North American customers.*

*P&L performance of ASNA.*

*The occupational Health and Safety of ASNA employees and compliance with any regulatory requirements.*

#### Skills and Experience:

The successful candidate will have excellent knowledge of borehole data acquisition including seismic and a minimum 5 years field experience in Openhole logging or and VSP/fracture monitoring operations. Field experience with ASL tools and international field experience a bonus.

Excellent interpersonal skills, ability to quickly build effective relationships with customers, suppliers, employees, ASL HQ.

Competency in Microsoft Office including a good level of Excel.

Self-motivated, willing to put in extra hours when required and travel, with the ability and desire to get hands on and dirty when the job requires it.

In addition the following experience would be advantageous:

Track record of sales development

Good understanding of accounting principles, experience of accounting software packages.  
previous P&L responsibility.

*The candidate must be a US citizen or hold a currently valid permit to work in the USA.*

How to apply:

Please apply with CV and covering letter to [recruitment@avalonsciences.com](mailto:recruitment@avalonsciences.com) stating the vacancy applied for in the subject line.